

We need you:

Dedicated Talents to join us as the market leader with best-of-breed IT solutions and world-class services

If you possess exceptional drive to excel in your future career and the determination to achieve the best results in a world-class total IT solutions service provider, please read on to find out more about this wonderful opportunity – PCCW Solutions' ICT Graduate Trainee Scheme.

WHO ARE WE?

PCCW Limited (SEHK: 0008) is the premier telecommunications provider in Hong Kong and a leader in Information and Communications Technologies in Asia. While expanding opportunities in mainland China in partnership with China Network Communications Group Corporation, PCCW continues to enhance Hong Kong's role as a regional center of technological excellence through innovative services in next generation fixed-line and mobile telephony, broadband, information technology, wireless communications, and IPTV (through its successful NOW TV network operated by PCCW subsidiary PCCW Media Limited). PCCW also provides cutting-edge technical services to network operators worldwide. PCCW subsidiary Pacific Century Premium Developments Limited is engaged in property development.

PCCW Solutions is the ICT solution arm of PCCW Limited. Leveraging on PCCW's telecom infrastructure and resources, it is the unique center for high quality talents and expertise to provide customers with strong resources across borders, a wealth of experience, rich solutions portfolio and powerful partnerships.

PCCW Solutions offers system development and integration of industry solutions, IT infrastructure solution, system maintenance and outsourcing services with a key focus in the areas of Financial Services, the Public Sector, Telecommunications and Enterprises.

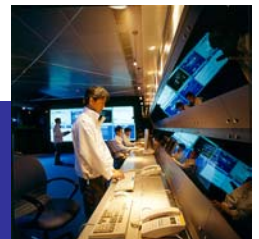
The **ICT Graduate Trainee Scheme** is one of the commitments of PCCW Solutions towards developing young talents into all-rounded sales/technical professionals in support of their career aspiration and the company's success.

WHAT ARE THE OBJECTIVES OF THE SCHEME?

The **ICT Graduate Trainee Scheme** is a 2-year program designed to guide and supports the career path of talented fresh graduates to become sales/technical professionals in the area of integrated Information, Communications, Technologies (ICT) within PCCW Solutions.

This intensive and comprehensive scheme will give you the opportunity to develop the skills and professional expertise necessary to establish a strong ICT sales / technical performance record and achieve outstanding results.

Here, you will be able to learn quickly while at the same time contributing to real business. You will have the opportunity to handle business problems with latest IT solutions and technologies; participate in IT projects with world-class project management methodology and processes; and confront the continuous challenges of doing business in a competitive environment. You will learn and apply total IT solutions ranging from data hosting, application development and support to IT consulting.



HOW DOES THE SCHEME WORK?

Upon joining the **ICT Graduate Trainee Scheme**, you will be working in different functional areas of PCCW Solutions.

Knowledge and Skills Development Programs

- Selling Skills Programs
- ICT Products & Industrial Knowledge
- Decision Making & Planning
- Influence and Communication

Career Development
Planning Workshop

In the development period, trainees will be posted in different areas / projects to enrich & specialize their skills & knowledge.

Sales / Pre-Sales
at different sectors
(Finance, Government
Telecom, Enterprise)

Software
System
Application

IT
Infrastructure
Operation

Application
Supports

Data Center
Operations

As an **ICT Graduate Trainee**, you will:

- go through a comprehensive orientation and structured in-house training curriculum, focusing on equipping you with advanced IT techniques, selling skills, business knowledge, project management and people management skills to manage a diversified scope of IT development projects
- have opportunities to work in areas of sales / presales at different sectors (e.g. Finance, Government, Telecom and Enterprise ... etc) , software system application, IT infrastructure operation, application supports and data centre operations, and involve in high-valued business IT projects, enabling you to develop essential knowledge and skills necessary for pursuing a successful sales / IT career:
 - Best-in-class IT consulting and application development skills e.g. Oracle Certified developer, Sun Certified developer, etc
 - cutting-edge IT business Solutions for different industries e.g. Oracle ERP business suite, Billing systems, etc
 - world-class IT service and project management practices e.g. PMBoK, PRINCE2, IT Information Library (ITIL), BS7799, CMM-SW, etc

WHAT IS OUR OFFER TO YOU?

Candidates selected will receive an offer composing of:

- A competitive salary package
- Flexible benefit provision including
 - Retirement Benefits
 - Medical Healthcare
 - Annual Leave
 - Employee sports & recreational facilities and activities
 - Staff discount on our wide range of services and products



In addition, we reward your efforts and dedication with:

- unique business exposure and networking opportunities, particularly in the Asia Pacific
- a series of diverse assignments that will raise your caliber and challenge your capabilities
- the chance to develop your career in an advanced, fast-paced, multi-cultural city such as Hong Kong.
- good career development opportunities commensurate with your contribution and potential

WHAT DO WE EXPECT FROM YOU?

- Master or Bachelor Degree in Computer Science, IT, Electronic/Electrical Engineering or related discipline. Graduates with electives of the above disciplines as the second major will also be considered
- Strong business sense, self confident, innovative, good communication skill, energetic, takes initiative, wants challenge and persistent
- A team player with good analytical and problem solving skills
- Fluency in verbal and written English, plus a good working knowledge of Cantonese and Putonghua
- A positive attitude towards flexible working pattern and business travel if necessary
- Perseverance and hard work to overcome challenges

HOW CAN YOU APPLY?

If you think you are the talented graduate we are looking for, please complete the on-line application form at <https://learn.pccw.com/ba/> . The submission deadline is posted on the web-site. Qualified candidates will be invited to supply further information, attend interview assessment in Hong Kong.

NEED TO KNOW MORE?

Please email us at ba.recruit@pccw.com for inquiries.
(Please use the online application form for application)